

BUSINESS LAW

UNIT CODE: BUS/CU/AC/CC/04/6

Relationship to Occupational Standards

This unit addresses the Unit of Competency: Apply Principles of Business Law

Duration of Unit: 120 hours

Unit Description

This unit specifies the competencies required to apply principles of business law; It involves demonstrating the understanding law, applying law of Persons, law of tort, law of contract, law of sale of goods, hire purchase contracts, law of agency, law of negotiable instruments, the law of insurance and the law of property.

Summary of Learning Outcomes

1. Demonstrate understanding of law
2. Apply law of Persons
3. Apply law of tort
4. Apply law of contract
5. Apply law of sale of goods
6. Apply hire purchase contracts
7. Apply law of agency
8. Apply law of negotiable instruments
9. Apply the law of insurance
10. Apply the law of property

Learning Outcomes, Content and Suggested Assessment Methods

Learning Outcome	Content	Suggested Assessment Methods
1. Demonstrate understanding of law	<ul style="list-style-type: none">• Meaning, nature and purpose of law• Classification of law• Law and morality• Sources of law• Administrative law• The court system• Alternative dispute resolution mechanisms	<ul style="list-style-type: none">• Written tests• Observation• Oral questions• Third party report• Interviewing• Project and report writing
2. Apply law of Persons	<ul style="list-style-type: none">• Natural persons• Nationality, citizenship and domicile• Artificial person	<ul style="list-style-type: none">• Written tests• Observation• Oral questions• Third party report

	<ul style="list-style-type: none"> • Unincorporated associations e.g Partnership • Incorporated associations e.g Limited 	<ul style="list-style-type: none"> • Interviewing • Project and report writing
3. Apply law of tort	<ul style="list-style-type: none"> • Nature of tort • Vicarious liability • Strict Liability • Negligence • Nuisance • Trespass • Defamation • Occupiers' liability • General defenses in the law of tort • Limitation of actions 	<ul style="list-style-type: none"> • Written tests • Observation • Oral questions • Third party report • Interviewing • Project and report writing
4. Apply law of contract	<ul style="list-style-type: none"> • Definition and nature of a contract • Classification of contracts • Formation of a contract • Terms of a contract • Vitiating factors • Illegal contracts • Discharge of contract • Remedies for breach of a contract • Limitation of actions • Indemnity and guarantees 	<ul style="list-style-type: none"> • Written tests • Observation • Oral questions • Third party report • Interviewing • Project and report writing
5. Apply law of sale of goods	<ul style="list-style-type: none"> • Nature of the contract • Formalities of the contract • Terms of the contract • Rights and duties of the parties • Auction sales • International contracts of sale 	<ul style="list-style-type: none"> • Written tests • Observation • Oral questions • Third party report • Interviewing • Project and report writing
6. Apply hire purchase contracts	<ul style="list-style-type: none"> • Nature of hire purchase contracts 	<ul style="list-style-type: none"> • Written tests • Observation

	<ul style="list-style-type: none"> • Difference between hire purchase and conditional sale • Formalities of hire purchase contract • Implied terms of the hire purchase contract • Rights and duties of parties • Termination and completion of hire purchase contract. 	<ul style="list-style-type: none"> • Oral questions • Third party report • Interviewing • Project and report writing
7. Apply law of agency	<ul style="list-style-type: none"> • Meaning and nature of agency contracts • Types of agents • Creation of agency • Rights and duties of the parties • Termination of agency 	<ul style="list-style-type: none"> • Written tests • Observation • Oral questions • Third party report • Interviewing • Project and report writing
8. Apply law of negotiable instruments	<ul style="list-style-type: none"> • Nature and characteristics • Negotiability of the instrument • Types: cheques, promissory notes, bills of exchange • Rights and obligations of the parties 	<ul style="list-style-type: none"> • Written tests • Observation • Oral questions • Third party report • Interviewing • Project and report writing
9. Apply the law of insurance	<ul style="list-style-type: none"> • Nature of the insurance • Contract • Formalities of the insurance contract • Principles of insurance • Types of insurance • Termination of insurance contract 	<ul style="list-style-type: none"> • Written tests • Observation • Oral questions • Third party report • Interviewing • Project and report writing
10. Apply the law of property	<ul style="list-style-type: none"> • Definition of property • Classification of property • Property in land 	<ul style="list-style-type: none"> • Written tests • Observation • Oral questions

	<ul style="list-style-type: none"> • Interests in land • Intellectual property 	<ul style="list-style-type: none"> • Third party report • Interviewing • Project and report writing
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Suggested Methods of Instruction

- Project
- Demonstration by trainer
- Practice by the trainee
- Discussions
- Direct instruction
- Case study
- Audio –visual aids

Recommended Resources

- Printers,
- Computer,
- Calculator,
- Computer software
- Internet connectivity,
- Paper shredders,
- Photocopiers,
- Printers, scanners,
- Stationery,

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