# DEMONSTRATE EMPLOYABILITY SKILLS

## UNIT CODE: AGR/CU/AP/BC/05/5/A

### **Unit Description**

This unit covers competencies required to demonstrate employability skills. It involves conducting self-management, demonstrating interpersonal communication, critical safe work habits, leading small teams, planning and organizing work, maintaining professional growth and development, demonstrating workplace learning, problem solving skills and managing workplace ethics.

ELEMENT	PERFORMANCE CRITERIA
These describe the key outcomes which make up workplace function.	These are assessable statements which specify the required level of performance for each of the elements. Bold and italicized terms are elaborated in the Range
1. Conduct self- management	<ol> <li>Personal vision, mission and goals are formulated based on potential and in relation to organization objectives</li> <li>Emotional intelligence is demonstrated as per workplace requirements.</li> <li>Individual performance is evaluated and monitored according to the agreed targets.</li> <li>Assertiveness is developed and maintained based on the requirements of the job.</li> <li>Accountability and responsibility for own actions are demonstrated based on workplace instructions.</li> <li>Self-esteem and a positive self-image are developed and maintained based on values.</li> <li>Time management, attendance and punctuality are observed as per the organization policy.</li> <li>Boals are managed as per the organization's objective</li> <li>Self-strengths and weaknesses are identified based on personal objectives</li> </ol>
2. Demonstrate interpersonal communication	<ul> <li>2.1 Writing skills are demonstrated as per communication policy</li> <li>2.2 Negotiation and persuasion skills are demonstrated as per communication policy</li> <li>2.3 Internal and external stakeholders' needs are identified and interpreted as per the communication policy</li> </ul>

# ELEMENTS AND PERFORMANCE CRITERIA

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	2.4 Communication networks are established based on workplace policy
	2.5 Information is shared as per communication policy
3. Demonstrate critical	3.1 Stress is managed in accordance with workplace policy.
safe work habits	3.2 Punctuality and time consciousness is demonstrated in line
	with workplace policy.
	3.3 Personal objectives are integrated with organization goals
	based on organization's strategic plan.
	3.4 <i>Resources</i> are utilized in accordance with workplace
	policy.
	3.5 Work priorities are set in accordance to workplace goals and objectives.
	3.6 Leisure time is recognized and utilized in line with personal objectives.
	3.7 Drugs and substances of abuse are identified and avoided
	based on workplace policy.
	3.8 HIV and AIDS prevention awareness is demonstrated in
	line with workplace policy.
	3.9 Safety consciousness is demonstrated in the workplace
	based on organization safety policy.
	3.10 <i>Emerging issues</i> are identified and dealt with in
4 <b>T</b> 1 11	accordance with organization policy.
4. Lead small teams	4.1 Performance targets for the <i>team</i> are set based on
	organization's objectives
	4.2 Duties are assigned in accordance with the organization policy.
	4.3 <i>Forms of communication</i> in a team are established
	according to organization's policy.
	4.4 Team performance is evaluated based on set targets as per
	workplace policy.
	4.5 Conflicts are resolved between team members in line with
	organization policy.
	4.6 Gender related issues are identified and mainstreamed in
	accordance workplace policy.
	4.7 Human rights and fundamental freedoms are identified and
	respected as Constitution of Kenya 2010.
	4.8 Healthy relationships are developed and maintained in line
	with workplace.
5. Plan and organize	5.1 Task requirements are identified as per the workplace
work	objectives 5.2 Task is interpreted in accordance with sofety (OUS)
	5.2 Task is interpreted in accordance with safety (OHS),
	environmental requirements and quality requirements

	5.3 Work activity is organized with other involved personnel as per the SOPs
	5.4 Resources are mobilized, allocated and utilized to meet project goals and deliverables.
	5.5 Work activities are monitored and evaluated in line with organization procedures.
	5.6 Job planning is documented in accordance with workplace
	requirements.
	5.7 Time is managed achieve workplace set goals and
	objectives.
6. Maintain professional growth	6.1 Personal training needs are identified and assessed in line with the requirements of the job.
and development	6.2 <i>Training and career opportunities</i> are identified and
	utilized based on job requirements.
	6.3 Resources for training are mobilized and allocated based
	organizations and individual skills needs.
	6.4 Licensees and certifications relevant to job and career are
	obtained and renewed as per policy.
	6.5 Work priorities and personal commitments are balanced
	and managed based on requirements of the job and
	personal objectives.
	6.6 Recognitions are sought as proof of career advancement in
	line with professional requirements.
7. Demonstrate	7.1 Learning opportunities are sought and managed based on
workplace learning	job requirement and organization policy.
	7.2 Improvement in performance is demonstrated based on
	courses attended.
	7.3 Application of learning is demonstrated in both technical
	and non-technical aspects based on requirements of the job
	7.4 Time and effort is invested in learning new skills based on
	job requirements
	7.5 Initiative is taken to create more effective and efficient
	processes and procedures in line with workplace policy.
	7.6 New systems are developed and maintained in accordance
	with the requirements of the job.
	7.7 Awareness of personal role in workplace <i>innovation</i> is
	demonstrated based on requirements of the job.
8. Demonstrate	8.1 Creative, innovative and practical solutions are developed
problem solving	based on the problem
skills	8.2 Independence and initiative in identifying and solving
	problems is demonstrated based on requirements of the
	job.

	<ul> <li>8.3 Team problems are solved as per the workplace guidelines</li> <li>8.4 Problem solving strategies are applied as per the workplace guidelines</li> </ul>
	8.5 Problems are analyzed and assumptions tested as per the context of data and circumstances
9. Demonstrate workplace ethics	9.1 Policies and guidelines are observed as per the workplace requirements
	9.2 Self-worth and professionalism is exercised in line with personal goals and organizational policies
	9.3 Code of conduct is observed as per the workplace requirements
	9.4 Integrity is demonstrated as per legal requirement

# RANGE

This section provides work environment and conditions to which the performance criteria apply. It allows for different work environment and situations that will affect performance.

Variable	Range
<ol> <li>Drug and substance abuse may include but not limited to:</li> </ol>	Commonly abused • Alcohol • Tobacco • Miraa • Over-the-counter drugs • Cocaine • Bhang • Glue
2. Feedback may include but not limited to:	<ul> <li>Verbal</li> <li>Written</li> <li>Informal</li> <li>Formal</li> </ul>
3. Relationships may include but not limited to:	<ul> <li>Man/Woman</li> <li>Trainer/trainee</li> <li>Employee/employer</li> <li>Client/service provider</li> <li>Husband/wife</li> <li>Boy/girl</li> <li>Parent/child</li> <li>Sibling relationships</li> </ul>

4. Forms of	• Written
communication	• Visual
may include but not limited to:	• Verbal
not innited to:	• Non verbal
	Formal and informal
5. Team may	Small work group
include but not	• Staff in a section/department
limited to:	Inter-agency group
6. Personal growth	• Growth in the job
may include but	• Career mobility
not limited to:	• Gains and exposure the job gives
	• Net workings
	• Benefits that accrue to the individual as a result of
	noteworthy performance
7. Personal	• Long term
objectives may	• Short term
include but not	• Broad
limited to:	• Specific
8. Trainings and	<ul> <li>Participation in training programs</li> </ul>
career	• Technical
opportunities	• Supervisory
may include but	Managerial
not limited to	Continuing Education
	• Serving as Resource Persons in conferences and workshops
9. Resource may	• Human
include but not	• Financial
limited to:	• Hardware
	• Software
10. Innovation may	New ideas
include but not	Original ideas
limited to:	• Different ideas
	Methods/procedures
	• Processes
	• New tools
11. Emerging issues	• Terrorism
may include but	Social media
not limited to:	National cohesion
	Open offices
12. Range of media	Mentoring
for learning may	• peer support and networking

include but not	• IT and courses
limited to:	

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## **REQUIRED SKILLS AND KNOWLEDGE**

This section describes the skills and knowledge required for this unit of competency.

### **Required Skills**

The individual needs to demonstrate the following skills:

- Communication
- Critical thinking
- Observation
- Organizing
- Negotiation
- Monitoring
- Evaluation
- Record keeping
- Problem solving
- Decision Making
- Resource utilization
- Resource mobilization

#### **Required Knowledge**

The individual needs to demonstrate knowledge of:

- Work values and ethics
- Company policies
- Company operations, procedures and standards
- Occupational Health and safety procedures
- Fundamental rights at work
- Personal hygiene practices
- Workplace communication
- Concept of time
- Time management
- Decision making
- Types of resources
- Work planning
- Resources and allocating resources

- Organizing work
- Monitoring and evaluation
- Record keeping
- Workplace problems and how to deal with them
- Gender mainstreaming
- HIV and AIDS
- Drug and substance abuse
- Leadership
- Safe work habits
- Professional growth and development
- Technology in the workplace
- Emerging issues
- Social media
- Terrorism
- National cohesion

## **EVIDENCE GUIDE**

This provides advice on assessment and must be read in conjunction with the performance criteria, required skills and knowledge and range.

1. Critical	Assessment requires evidence that the candidate:
aspects of Competency	1.1 Conducted self-management 1.2 Demonstrated interpersonal communication
	1.3 Demonstrated critical safe work habits
	1.4 Led small teams
	1.5 Planned and organized work
	1.6 Maintained professional growth and development
	1.7 Demonstrated workplace learning
	1.8 Demonstrated problem solving skills
	1.9 Demonstrated workplace ethics
2. Resource	The following resources should be provided:
Implications	2.1 Access to relevant workplace where
	assessment can take place
	2.2 Appropriately simulated environment where assessment can take place
3. Methods of	Competency in this unit may be assessed through:
Assessment	Competency in this unit may be assessed through.
Assessment	3.1 Oral questioning
	3.2 Portfolio of evidence
	3.3 Third Party Reports
	3.4 Written tests

4. Context of	Competency may be assessed
Assessment	<ul> <li>4.1 On-the-job</li> <li>4.2 Off-the –job</li> <li>4.3 During Industrial attachment</li> </ul>
5. Guidance information for assessment	Holistic assessment with other units relevant to the industry sector, workplace and job role is recommended.

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