

#### THE KENYA NATIONAL EXAMINATIONS COUNCIL

**Qualification Code**: 041306T4BUS

**Qualification**: Business Management Level 6

**Unit Code** : BUS/OS/BM/CR/04/6/A

**Unit of Competency:** Develop Corporate Image

## WRITTEN ASSESSMENT

### INSTRUCTIONS TO CANDIDATE

i. Time allocated: **THREE** (3) hours.

ii. Marks for each question are indicated in the brackets.

iii. The paper consists of TWO sections: A and B.

iv. Do not write on the question paper.

v. A separate answer booklet will be provided

This paper consists of THREE (3) printed pages.

The candidate should check the question paper to ascertain that all the

#### pages are printed as indicated and that no questions are missing.

#### **SECTION A: (40 MARKS)**

# Attempt all questions in this section. Write the correct answers in the booklet provided.

1. List **four** elements of brand identity. (4marks) 2. State four forms of corporate social responsibility that a company may engage in. (4mark) 3. Highlight **four** factors that may be considered by the management of an organization when preparing a public relations programme. (4 marks) 4. State **four** benefits that an organization may derive from conducting stakeholder profiling. (4marks) 5. Outline **four** reasons why companies partner with other companies in business. (4marks) 6. State four factors that may influence corporate image of a company. (4marks) 7. Name four digital platforms that a company may use to promote its products. (4 marks) 8. State **four** economic factors that may negatively affect the performance of a business (4marks) 9. List **four** publicity tools that may be used by a company to promote its corporate image. (4marks)

10. State four functions of public relations manager

(4marks)

# **SECTION B: (60 MARKS)**

Answer any three questions from this section.

11. a. Discuss <b>five</b> reasons for corporate rebranding.	(10 marks)
b. Highlight five challenges that may be faced by the management of a company when implementing a	
public relations program.	(10 marks)
12. a Analyze five indicators of good corporate identity	(10 marks)
b. Explain five reasons that may make the management of accompany reluctant to participate in	
corporate social responsibility activities.	(10 marks)
13. a. Explain five benefits that an organization may derive from preparing a budget for public relations	
activities.	(10 marks)
b.Discuss five channels that may be used in gathering feedback from internal stakeholders in an	
organization.	(10 marks)
14. a. Explain <b>five</b> dimensions of brand personality.	(10 marks)
b. Explain five reasons why public relations practitioners should uphold public relation professional	
code of conduct.	(10marks)

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