COMMUNICATION SKILLS

UNIT CODE: FOP/CU/FT/BC/01/6/A

Relationship to Occupational Standards

This unit addresses the Unit of Competency: Demonstrate Communication Skills

Duration of Unit: 40 hours

Unit Description

This unit covers the competencies required to demonstrate communication skills. It involves, meeting communication needs of clients and colleagues; developing communication strategies, establishing and maintaining communication pathways, conducting interviews, facilitating group discussion and representing the organization.

Summary of Learning Outcomes

- 1. Meet communication needs of clients and colleagues
- 2. Develop communication strategies
- 3. Establish and maintain communication pathways
- 4. Promote use of communication strategies
- 5. Conduct interview
- 6. Facilitate group discussion
- 7. Represent the organization

Learning Outcomes, Content and Suggested Assessment Methods

| Learning Outcome | Content | Suggested |
|--|--|---|
| | | Assessment Methods |
| Meet communication needs of clients and colleagues | Communication process Modes of communication Medium of communication Effective communication Barriers to communication Flow of communication Sources of information Organizational policies Organization requirements for written and electronic communication methods | InterviewWritten texts |

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| | Report writing | |
|--------------------------------|---|-----------------|
| | Effective questioning techniques | |
| | (clarifying and probing) | |
| | Workplace etiquette | |
| | Ethical work practices in handling communication | |
| | Active listening | |
| | Feedback | |
| | Interpretation | |
| | Flexibility in communication | |
| | Types of communication strategies | |
| | Elements of communication strategy | |
| 2. Develop | Dynamics of groups | Interview |
| communication strategies | Styles of group leadership | Written texts |
| | Openness and flexibility in communication | |
| | Communication skills relevant to client groups | |
| 3. Establish and maintain | Types of communication pathways | • Interview |
| communication pathways | | Written texts |
| 4. Promote use of | Application of elements of | Interview |
| communication strategies | communication strategies | • Written texts |
| | Effective communication techniques | |
| 5. Conduct interview | Types of interviews | Interview |
| | Establishing rapport | Written texts |
| | • Facilitating resolution of issues | |
| | Developing action plans | |
| 6. Facilitate group discussion | Identification of communication needs | • Interview |

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| | • Dynamics of groups | • Written texts |
|-------------------------------|--|-----------------|
| | • Styles of group leadership | |
| | • Presentation of information | |
| | Encouraging group members participation | |
| | Evaluating group communication strategies | |
| 7. Represent the organization | Presentation techniques | Interview |
| | • Development of a presentation | • Written texts |
| | Multi-media utilization in presentation | |
| | Communication skills relevant to client groups | |

Suggested Methods of Instructions

- Discussion
- Role playing
- Simulation
- Direct instruction

Recommended Resources

- Desktop computers/laptops
- Internet connection
- Projectors
- Telephone

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