# DEMONSTRATE EMPLOYABILITY SKILLS

UNIT CODE: ENG/OS/MLF/BC/05/4/B

## **UNIT DESCRIPTION**

This unit covers competencies required to demonstrate employability skills. It involves competencies for exuding self-awareness and dealing with everyday life challenges; demonstrating critical safe work habits and leading a workplace team; planning and organizing work activities; applying learning, creativity and innovativeness in workplace functions; pursuing professional growth and managing time effectively in the workplace.

| ELEMENT                 | PERFORMANCE CRITERIA  |
|-------------------------|---|
| These describe the key  | These are assessable statements which specify the required  |
| outcomes which make     | level of performance for each of the elements.              |
| up workplace function.  | Bold and italicized terms are elaborated in the Range       |
| 1. Develop self-        | 1.1 Personal vision, mission and goals are formulated       |
| awareness and           | based on potential and in relation to organization          |
| understanding of        | objectives  |
| every day demands       | 1.2 Emotions are managed as per workplace requirement       |
| and challenges in the   | 1.3 Thoughts, feelings and beliefs are expressed in direct, |
| workplace               | honest and appropriate ways.                                |
|                         | 1.4 Feelings are shared with others according to personal   |
|                         | issues for healthy relations.                               |
|                         | 1.5 Individual performance is evaluated and monitored       |
|                         | according to the agreed targets.                            |
|                         | 1.6 Assertiveness is developed and maintained based on      |
|                         | the requirements of the job.                                |
|                         | 1.7 Own ideas and visions that generates excitement,        |
|                         | enthusiasm and commitment are articulated.                  |
|                         | 1.8 Accountability and responsibility for own actions are   |
|                         | demonstrated.   |
|                         | 1.9 Self-esteem and a positive self-image are developed     |
|                         | and maintained.   |
| 2. Demonstrate critical | 2.1 Stress is managed at the workplace in accordance        |
| safe work habits for    | with workplace procedures.                                  |
| employees in the        | 2.2 Punctuality and time consciousness is demonstrated      |
| workplace               | in line workplace policy.                                   |
|                         | 2.3 Personal objectives are integrated with organization    |
|                         | goals in accordance with organization's strategic           |
|                         | Plan.   |
|                         | 2.4 Resources are effectively utilized in accordance        |
|                         | with workplace policy.                                      |

## ELEMENTS AND PERFORMANCE CRITERIA

|                          | 2.5 Work priorities are set and met in according to workplace procedures. |
|--------------------------|---|
|                          | 2.6 Leisure time is recognized and used productively in                   |
|                          | line with organization policy.  |
|                          | 2.7 Abstinence from drug and substance abuse is                           |
|                          | demonstrated as per workplace policy.                                     |
|                          | 2.8 Awareness of HIV and AIDS is demonstrated in                          |
|                          | line with workplace requirements.   |
|                          | 2.9 Safety consciousness is demonstrated in the                           |
|                          | workplace based on organization safety policy.                            |
|                          | 2.10 Emerging issues are dealt with in accordance with                    |
|                          | organization policy.  |
| 2 Load a workplace       | 3.1 Role and objectives of the team are determined in                     |
| 3. Lead a workplace team | accordance workplace policy.  |
| teann                    | 3.2 Team parameters and relationships are identified                      |
|                          |   |
|                          | according to set rules and regulations.                                   |
|                          | 3.3 Individual responsibilities are identified in                         |
|                          | accordance with work procedures.  |
|                          | 3.4 Effective and appropriate forms of communication in                   |
|                          | a team are established according to office policy.                        |
|                          | 3.5 Business communication is carried out as per                          |
|                          | workplace place policy and requirements of the job.                       |
|                          | 3.6 Team activities are complemented in accordance with                   |
|                          | office procedures.  |
|                          | 3.7 Team building activities are planned for in line with                 |
|                          | organization policy.  |
|                          | 3.8 Conflicts are resolved between team members in line                   |
|                          | with organization rules and regulations.                                  |
|                          | 3.9 <i>Gender mainstreaming</i> is undertaken in accordance               |
|                          | with set regulations.   |
|                          | 3.10 Human rights are adhered to in accordance with                       |
|                          | existing protocol.  |
|                          | 3.11 Healthy relationships are developed and maintained                   |
|                          | for harmonious co-existence in line with workplace                        |
| 4 Plan and organize      | 4.1 Work schedules are developed for accomplishing given                  |
| work                     | tasks within the set time lines and based on                              |
|                          | workplace policy.   |
|                          | 4.2 Time is managed achieve workplace set goals and                       |
|                          | objectives.   |
|                          | 4.3 Clear project goals and deliverables are established                  |
|                          | according to company set policies and regulations.                        |
|                          | 4.4 Resources are mobilized, allocated and utilized to                    |
|                          | meet project goals and deliverables.                                      |

|                      | 4.5 Work activities are monitored and evaluated in line         |
|----------------------|---|
|                      | with organization procedures.                                   |
|                      | 4.6 Situations that require decision making are identified      |
|                      | within the work place and decision made in                      |
|                      | accordance with workplace policy.                               |
|                      | 4.7 Steps required in making effective decisions are            |
|                      | applied within the workplace.                                   |
|                      | 4.8 Problems arising in the course of working are               |
|                      | identified and solved or reported according the                 |
|                      | workplace policies and procedures.                              |
|                      | 4.9 Values required in problem solving process are              |
|                      | demonstrated at the work place.                                 |
|                      | 4.10 Situations within the workplace that require               |
|                      | negotiation identified and negotiations done to create          |
|                      | win-win situations.   |
|                      | 4.11 Negotiation techniques are developed and applied at        |
|                      | workplace to meet clientele's satisfaction and                  |
|                      | organizations' objectives.                                      |
| 5. Maintain          | 5.1 Personal training needs are assessed and identified in      |
| professional growth  | line with the requirements of the job.                          |
| and development in   | 5.2 <i>Training and career opportunities</i> are identified and |
| the workplace        | availed based on job requirements.                              |
| une workplace        | 5.3 Resources for training are mobilized and allocated          |
|                      | based organizations skills needs.                               |
|                      | 5.4 Licensees and certifications relevant to job and career     |
|                      | are obtained and renewed.                                       |
|                      | 5.5 Personal growth is pursued towards improving the            |
|                      | qualifications set for the profession.                          |
|                      | 5.6 Work priorities and commitments are managed based           |
|                      | on requirement of the job and workplace policy.                 |
|                      | 5.7 <i>Recognitions</i> are sought as proof of career           |
|                      | advancement in line with professional requirements.             |
| 6. Demonstrate       | 6.1 Time and effort is invested in learning new skills-         |
| learning, creativity | based job requirements.   |
| and innovativeness   | 6.2 Willingness to learn in different context is                |
| in the workplace     | demonstrated based on available learning                        |
|                      | C C   |
|                      | opportunities arising in the workplace.                         |
|                      | 6.3 Learning opportunities are sought and allocated based       |
|                      | on job requirement and in line with organization                |
|                      | policy.   |
|                      | 6.4 Application of learning is demonstrated in both             |
|                      | technical and non-technical aspects based on                    |
|                      | requirements of the job.  |

| 6.5 Application of a range of basic IT skills is          |
|---|
| demonstrated based on requirements of the job.            |
| 6.6 Awareness of Occupational Health and Safety           |
| procedures are demonstrated in use of technology in       |
| the workplace.  |
| 6.7 Initiative is taken to create more effective and      |
| efficient processes and procedures in line with           |
| workplace policy.   |
| 6.7 New systems are developed and maintained in           |
| accordance with the requirements of the job.              |
| 6.8 Opportunities that are not obvious are identified and |
| exploited in line with organization objectives.           |
| 6.9 Opportunities for performance improvement are         |
| identified proactively in area of work.                   |
| 6.10 Awareness of personal role in workplace innovation   |
| is demonstrated.  |

# RANGE

This section provides work environment and conditions to which the performance criteria apply. It allows for different work environment and situations that will affect performance.

| Variable               | Range                    |
|------------------------|--------------------------|
| Drug and substance     | Commonly abused          |
| abuse include but not  | Alcohol                  |
|                        |                          |
| limited to:            | • Tobacco                |
|                        | • Miraa                  |
|                        | • Over-the-counter drugs |
|                        | • Cocaine                |
|                        | • Bhang                  |
|                        | • Glue                   |
| Feedback includes but  | • Verbal                 |
| not limited to:        | • Written                |
|                        | • Informal               |
|                        | • Formal                 |
| Clients includes but   | • New clients            |
| not limited to:        | • Existing clients       |
|                        | • Internal clients       |
|                        | • External clients       |
| Relationships includes | Man/Woman                |
| but not limited to:    | • Trainer/trainee        |
|                        | • Employee/employer      |
|                        | Client/service provider  |

|                        | • Husband/wife  |
|------------------------|---|
|                        |   |
|                        | <ul><li>Boy/girl</li><li>Parent/child</li></ul>         |
|                        |   |
|                        | Sibling relationships                                   |
| Communication          | • Written   |
| methods include but    | • Talk/presentation                                     |
| not limited to:        | • Video   |
|                        | Audio   |
|                        | Graphical   |
|                        | Modeling  |
| Team includes but not  | Small work group  |
| limited to:            | • Staff in a section/department                         |
|                        | Inter-agency group                                      |
| Personal growth        |   |
| includes but not       | • Growth in the job                                     |
| limited to:            | • Career mobility                                       |
|                        | • Gains and exposure the job gives                      |
|                        | Net workings  |
|                        | • Benefits that accrue to the individual as a result of |
|                        | noteworthy performance                                  |
| Personal objectives    | Long term   |
| include but not        | • Short term  |
| limited to:            | • Broad   |
|                        | • Specific  |
| Trainings and career   | <ul> <li>Participation in training programs</li> </ul>  |
| opportunities includes | ✓ Technical   |
| but not limited to     | ✓ Supervisory   |
|                        | ✓ Managerial  |
|                        | ✓ Continuing Education                                  |
|                        | • Serving as Resource Persons in conferences and        |
|                        | workshops   |
| Resource include but   | • Human   |
| not limited to:        | • Financial   |
|                        | • Technology  |
|                        | ✓ Hardware  |
|                        | ✓ Software  |
| Innovation include but | New ideas   |
| not limited to:        | <ul><li>Original ideas</li></ul>                        |
|                        | <ul> <li>Different ideas</li> </ul>                     |
|                        |   |
|                        | <ul><li>Methods/procedures</li><li>Processes</li></ul>  |
|                        |   |
|                        | New tools   |

| Emerging issues | • Terrorism       |
|-----------------|-------------------|
| include but not | • Social media    |
| limited to:     | National cohesion |
|                 | • Open offices    |

# **REQUIRED SKILLS AND KNOWLEDGE**

This section describes the skills and knowledge required for this unit of competency.

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### **Required Skills**

The individual needs to demonstrate the following skills:

- Personal hygiene practices
- Intra and Interpersonal skills
- Communication skills
- Knowledge management
- Interpersonal skills
- Critical thinking skills
- Observation skills
- Organizing skills
- Negotiation skills
- Monitoring skills
- Evaluation skills
- Record keeping skills
- Problem solving skills
- Decision Making skills
- Resource utilization skills
- Resource mobilization skills

#### **Required Knowledge**

The individual needs to demonstrate knowledge of:

- Work values and ethics
- Company policies
- Company operations, procedures and standards
- Occupational Health and safety procedures
- Fundamental rights at work
- Personal hygiene practices
- Workplace communication
- Concept of time
- Time management
- Decision making
- Types of resources
- Work planning
- Resources and allocating resources
- Organizing work

- Monitoring and evaluation
- Record keeping
- Workplace problems and how to deal with them
- Negotiation
- Assertiveness
- Team work
- Gender mainstreaming
- HIV and AIDS
- Drug and substance abuse
- Leadership
- Safe work habits
- Professional growth and development
- Technology in the workplace
- Learning
- Creativity
- Innovation
- Emerging issues
  - Social media
  - $\circ$  Terrorism
  - o National cohesion

# **EVIDENCE GUIDE**

This provides advice on assessment and must be read in conjunction with the performance criteria, required skills and knowledge and range.

| 1. Critical aspects | Asses | ssment requires evidence that the candidate:   |
|---------------------|-------|--|
| of Competency       | 1.1   | Attained job targets within key result areas.  |
|                     | 1.2   | Maintained intra- and inter-personal relationship in the course of managing oneself. |
|                     | 1.3   | Completed trainings and career progression opportunities in time.                    |
|                     | 1.4   | Was punctual and time conscious.   |
|                     | 1.5   | Acquired and maintained licenses and/or certifications required for the job.         |
|                     | 1.6   | Planned and organized resources to achieve organization goals and objectives.        |
|                     | 1.7   | Monitored and evaluated work activities.   |
|                     | 1.8   | Identified, analysed and solved problem arising in the course of working.            |
|                     | 1.9   | Was conscious of health and safety while carrying out work functions.                |

|    |                 | 1.10 Maintained a mentorship and coaching program for employees.                         |
|----|-----------------|--|
|    |                 | <ol> <li>1.11 Innovatively made work processes and procedures more efficient.</li> </ol> |
|    |                 | 1.12 Mainstreamed gender issues in the workplace.  |
|    |                 | 1.13 Build a strong team of workers in the workplace.                                    |
|    |                 | 1.14 Sought and allocated learning opportunities and                                     |
|    |                 | resources in the workplace.  |
|    |                 | 1.15 Demonstrated awareness of HIV and AIDS.   |
|    |                 | 1.16 Abstained from drug and substance abuse.  |
|    |                 | 1.17 Demonstrated ability to cope with emerging issues.                                  |
| 2. | Resource        |  |
|    | Implications    | The following resources should be provided:  |
|    |                 | 2.1 Workplace or assessment location   |
|    |                 | 2.2 Case studies/scenarios   |
| 3. | Methods of      | Competency in this unit may be assessed through:   |
|    | Assessment      | 3.1 Oral Interview   |
|    |                 | 3.2 Observation  |
|    |                 | 3.3 Third Party Reports  |
|    |                 | 3.4 Written tests  |
| 4. | Context of      | 4.1 Competency may be assessed in workplace or in a                                      |
|    | Assessment      | simulated workplace setting  |
|    |                 | 4.2 Assessment shall be observed while tasks are being                                   |
| L  |                 | undertaken whether individually or in-group  |
| 5. | Guidance        | Holistic assessment with other units relevant to the industry                            |
|    | information for | sector, workplace and job role is recommended.   |
|    | assessment      |  |
| L  |                 | 1  |