# DEMONSTRATE EMPLOYABILITY SKILLS **UNIT CODE:** BUS/OS/SC/BC/05/5

### UNIT DESCRIPTON

This unit covers competencies required to demonstrate employability skills. It involves conducting self-management, demonstrating interpersonal communication, critical safe work habits, leading small teams, planning and organizing work, maintaining professional growth and development, demonstrating workplace learning, problem solving skills and workplace ethics.

### **ELEMENTS AND PERFORMANCE CRITERIA**

ELEMENT	PERFORMANCE CRITERIA
These describe the	These are assessable statements which
key outcomes which	specify the required level of performance
make up workplace	for each of the elements.
function.	Bold and italicized terms are elaborated in
	the Range
1. Conduct self-	1.1 Personal vision, mission and goals are
management	formulated based on potential and in
	relation to organization objectives
	1.2 Emotions are managed as per
	workplace requirements
	1.3 Individual performance is evaluated
	and monitored according to the agreed
	targets.

	1.4 Assertiveness is developed and
	maintained based on the requirements
	of the job.
	1.5 Accountability and responsibility for
	own actions are demonstrated.
	1.6 Self-esteem and a positive self-image
	are developed and maintained.
	1.7 Time management, attendance and
	punctuality are observed as per the
	organization policy.
	1.8 Goals are managed as per the
	organization's objective
	1.9 Self-strengths and weaknesses are
	identified as per personal objectives
	1.10 Critics are managed as per personal
	objectives
2. Demonstrate	2.1 Listening and understanding is
interpersonal	demonstrated as per communication
communication	policy
	2.2 Writing to the needs of the audience is
	demonstrated as per communication
	policy
	2.3 Speaking, reading and writing is
	demonstrated as per communication
	policy
	2.4 Empathising is demonstrated as per the
	communication policy

	<ul> <li>2.5 Internal and external customers' needs are identified and interpreted as per the communication policy</li> <li>2.6 Persuasion is demonstrated as per the communication policy</li> <li>2.7 Communication nnetworks are established as per the SOPs</li> <li>2.8 Information is shared as per communication structure</li> </ul>
3. Demonstrate critical safe work habits	<ul> <li>3.1 Stress is managed in accordance with workplace procedures.</li> <li>3.2 Punctuality and time consciousness is demonstrated in line with workplace policy.</li> <li>3.3 Personal objectives are integrated with organization goals based on organization's strategic plan.</li> <li>3.4 Work priorities are set in accordance to workplace procedures.</li> <li>3.5 Leisure time is recognized in line with organization policy.</li> <li>3.6 Abstinence from <i>drug and substance abuse</i> is observed as per workplace policy.</li> <li>3.7 Awareness of HIV and AIDS is demonstrated in line with workplace requirements.</li> </ul>

	<ul><li>3.8 Safety consciousness is demonstrated in the workplace based on organization safety policy.</li><li>3.9 <i>Emerging issues</i> are dealt with in accordance with organization policy.</li></ul>
4. Lead small teams	<ul> <li>4.1 Performance expectations for the <i>team</i> are set as per the organization objectives</li> <li>4.2 Tasks are assigned in accordance with the organization policy.</li> <li>4.3 Team performance indicators are identified according to set rules and regulations.</li> <li>4.4 <i>Forms of communication</i> in a team are established according to office policy.</li> <li>4.5 Communication is carried out as per workplace place policy and requirements of the job.</li> <li>4.6 <i>Feedback</i> on performance is collected and analyzed based on established team learning process</li> <li>4.7 <i>Gender mainstreaming</i> is undertaken in accordance with set regulations.</li> </ul>
5. Plan and organize work	5.1 Task requirements are identified as per the workplace objectives

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	5.2 Task is interpreted in accordance with
	safety (OHS), environmental
	requirements and quality requirements
	5.3 Work activity is organized with other
	involved personnel as per the SOPs
	5.4 Resources are mobilized, allocated and
	utilized to meet project goals and
	deliverables.
	5.5 Work activities are monitored and
	evaluated in line with organization
	procedures.
	5.6 Job planning is documented in
	accordance with workplace
	requirements
	5.7 Time is managed achieve workplace set
	goals and objectives.
6. Maintain	6.1 Personal training needs are identified
professional	and assessed in line with the
growth and	requirements of the job.
development	6.2 Training and career opportunities are
	identified and availed based on job
	requirements.
	6.3 Licensees and certifications relevant to
	job and career are obtained and
	renewed.
	6.4 <i>Personal growth</i> is pursued towards
	improving the qualifications set for the
	profession.

	6.5 Work priorities are identified based on
	requirement of the job and workplace
	policy.
	6.6 Recognitions are sought as proof of
	career advancement in line with
	professional requirements.
7. Demonstrate	7.1 Own learning is managed as per
workplace	workplace policy.
learning	7.2 Learning opportunities are sought and
	allocated based on job requirement and
	in line with organization policy.
	7.3 Contribution to the learning community
	at the workplace is carried out.
	7.4 Range of media for learning are
	identified as per the training need
	7.5 Application of learning is demonstrated
	in both technical and non-technical
	aspects based on requirements of the job
	7.6 Enthusiasm for ongoing learning is
	demonstrated
	7.7 Time and effort is invested in learning
	new skills-based job requirements
	7.8 Willingness to learn in different context
	is demonstrated based on available
	learning opportunities arising in the
	workplace.
	7.9 Opportunities for performance
	improvement are identified proactively
	in area of work.
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		7.10 Awareness of personal role in
		workplace <i>innovation</i> is demonstrated.
8.	Demonstrate	8.1 Problems are identified as per the
	problem	context of data and circumstances
	solving skills	8.2 Problem solutions are sought based on
		the problem
		8.3 Independence and initiative in
		identifying and solving problems is
		demonstrated.
		8.4 Team problems are solved as per the
		workplace guidelines
		8.5 Problem solving strategies are applied
		as per the workplace guidelines
9.	Demonstrate	9.1 Policies and guidelines are observed as
	workplace	per the workplace requirements
	ethics	9.2 Self-worth and profession is exercised
		in line with personal goals and
		organizational policies
		9.3 Code of conduct is observed as per the
		workplace requirements
		9.4 Personal and professional integrity is
		demonstrated as per the personal goals
		9.5 Commitment to jurisdictional laws is
		demonstrated as per the workplace
		requirements

## **RANGE**

This section provides work environment and conditions to which the

performance criteria apply. It allows for different work environment and situations that will affect performance.

Range	Variable
Drug and	Commonly abused
substance abuse	Alcohol
include but not	<ul> <li>Tobacco</li> </ul>
limited to:	Miraa
	Over-the-counter drugs
	Cocaine
	Bhang
	Glue
Feedback	• Verbal
includes but not	Written
limited to:	• Informal
	Format
Relationships	Man/Woman
includes but not	Trainer/trainee
limited to:	Employee/employer
	Client/service provider
	Husband/wife
	Boy/girl
	Parent/child
	Sibling relationships
Forms of	Written
communication	<ul> <li>Visual</li> </ul>
include but not	Verbal
limited to:	Non verbal

	Formal and informal
Team includes but not limited to:  Personal growth includes but not limited to:	<ul> <li>Small work group</li> <li>Staff in a section/department</li> <li>Inter-agency group</li> <li>Growth in the job</li> <li>Career mobility</li> <li>Gains and exposure the job gives</li> <li>Net workings</li> <li>Benefits that accrue to the individual as</li> </ul>
D /	a result of noteworthy performance
Personal objectives include but not limited to:	<ul> <li>Long term</li> <li>Short term</li> <li>Broad</li> <li>Specific</li> </ul>
Trainings and career opportunities includes but not limited to	<ul> <li>Participation in training programs</li> <li>Technical</li> <li>Supervisory</li> <li>Managerial</li> <li>Continuing Education</li> <li>Serving as Resource Persons in conferences and workshops</li> </ul>
Resource include but not limited to:	<ul> <li>Human</li> <li>Financial</li> <li>Technology</li> <li>Hardware</li> <li>Software</li> </ul>

Innovation	New ideas
include but not	<ul> <li>Original ideas</li> </ul>
limited to:	<ul> <li>Different ideas</li> </ul>
	<ul> <li>Methods/procedures</li> </ul>
	<ul> <li>Processes</li> </ul>
	<ul> <li>New tools</li> </ul>
Emerging issues	Terrorism
include but not	Social media
limited to:	<ul> <li>National cohesion</li> </ul>
	<ul> <li>Open offices</li> </ul>
Range of media	Mentoring
for learning	<ul> <li>peer support and networking</li> </ul>
include but not	<ul> <li>IT and courses</li> </ul>
limited to:	, &t. O

# REQUIRED SKILLS AND KNOWLEDGE

This section describes the skills and knowledge required for this unit of competency.

## **Required Skills**

The individual needs to demonstrate the following skills:

- Personal hygiene practices
- Intra and Interpersonal skills
- Communication skills
- Knowledge management
- Interpersonal skills
- Critical thinking skills
- Observation skills

- Organizing skills
- Negotiation skills
- Monitoring skills
- Evaluation skills
- Record keeping skills
- Problem solving skills
- Decision Making skills
- Resource utilization skills
- Resource mobilization skills

## Required Knowledge

The individual needs to demonstrate knowledge of:

- Work values and ethics
- Company policies
- Company operations, procedures and standards
- Occupational Health and safety procedures
- Fundamental rights at work
- Personal hygiene practices
- Workplace communication
- Concept of time
- Time management
- Decision making
- Types of resources
- Work planning
- Resources and allocating resources
- Organizing work
- Monitoring and evaluation
- Record keeping

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- Workplace problems and how to deal with them
- Negotiation
- Assertiveness
- Team work
- Gender mainstreaming
- HIV and AIDS
- Drug and substance abuse
- Leadership
- Safe work habits
- Professional growth and development
- Technology in the workplace
- Learning
- Creativity
- Innovation
- Emerging issues
  - o Social media
  - o Terrorism
  - National cohesion



#### EVIDENCE GUIDE

This provides advice on assessment and must be read in conjunction with the performance criteria, required skills and knowledge and range.

1. Critical	Assessment requires evidence that the
aspects of	candidate:
Competency	1.1 Conducted self-management
	1.2 Demonstrated interpersonal
	communication

		1.3 Demonstrated critical safe work habits
		1.4 Led small teams
		1.5 Planned and organized work
		1.6 Maintained professional growth and
		development
		1.7 Demonstrated workplace learning
		1.8 Demonstrated problem solving skills
		1.9 Demonstrated workplace ethics
2.	Resource	The following resources should be provided:
	Implications	2.1 Case studies/scenarios
3.	Methods of	Competency in this unit may be assessed
	Assessment	through:
		Oral Interview
		Observation
		Third Party Reports
		Written
4.	Context of	4.1 Competency may be assessed in
	Assessment	workplace or in a simulated workplace
		setting
		4.2 Assessment shall be observed while
		tasks are being undertaken whether
		individually or in-group
5.	Guidance	Holistic assessment with other units relevant to
	information	the industry sector, workplace and job role is
	for	recommended.
	assessment	