4. Context of	4.1 Competency may be assessed in
Assessment	workplace or in a simulated workplace
	setting
	4.2 Assessment shall be observed while
	tasks are being undertaken whether
	individually or in-group
5. Guidance	Holistic assessment with other units relevant
information for	to the industry sector, workplace and job role
assessment	is recommended.



#### DEMONSTRATE EMPLOYABILITY SKILLS

UNIT CODE: BUS/OS/SC/BC/05/6/A

### UNIT DESCRIPTON

This unit covers competencies required to demonstrate employability skills. It involves conducting self-management, demonstrating interpersonal communication, critical safe work habits, leading a workplace team, planning and organizing work, maintaining professional growth and development, demonstrating workplace learning, problem solving skills and managing ethical performance.

#### ELEMENTS AND PERFORMANCE CRITERIA

ELEMENT	PERFORMANCE CRITERIA
These describe the	These are assessable statements which
key outcomes which	specify the required level of performance for
make up workplace	each of the elements.
function.	
Tunction.	Bold and italicized terms are elaborated in
1 0 1 10	the Range
1. Conduct self-	1.1 Personal vision, mission and goals are
management	formulated based on potential and in
	relation to organization objectives
	1.2 Emotions are managed as per
	workplace requirements
	1.3 Individual performance is evaluated
	and monitored according to the agreed
	targets.
	1.4 Assertiveness is developed and
	maintained based on the requirements
	of the job.
	1.5 Accountability and responsibility for
	own actions are demonstrated.
	1.6 Self-esteem and a positive self-image
	are developed and maintained.
	1.7 Time management, attendance and
	punctuality are observed as per the
	organization policy.
	organization's objective
	1.9 Self-strengths and weaknesses are
	identified as per personal objectives
	1.10 Critics are managed as per personal
	objectives

- 2. Demonstrate interpersonal communication
- 2.1 Listening and understanding is demonstrated as per communication policy
- 2.2 Writing to the needs of the audience is demonstrated as per communication policy
- 2.3 Speaking, reading and writing is demonstrated as per communication policy
- 2.4 Negotiation skills are demonstrated as per communication policy
- 2.5 Empathizing is demonstrated as per the communication policy
- 2.6 Numeracy is applied as per the communication policy
- 2.7 Internal and external customers' needs are identified and interpreted as per the communication policy
- 2.8 Persuasion is demonstrated as per the communication policy
- 2.9 Communication nnetworks are established as per the SOPs
- 2.10 Information is shared as per communication structure

3. Demonstrate	3.1 Stress is managed in accordance with
critical safe	workplace procedures.
work habits	3.2 Punctuality and time consciousness is
	demonstrated in line with workplace
	policy.
	3.3 Personal objectives are integrated with
	organization goals based on
	organization's strategic plan.
	3.4 <b>Resources</b> are utilized in accordance
	with workplace policy.
	3.5 Work priorities are set in accordance to
	workplace procedures.
	3.6 Leisure time is recognized in line with
	organization policy.
	3.7 Abstinence from <i>drug and substance</i>
	abuse is observed as per workplace
	policy.
	3.8 Awareness of HIV and AIDS is
	demonstrated in line with workplace
	requirements.
	3.9 Safety consciousness is demonstrated in
	the workplace based on organization
	safety policy.
	3.10 <i>Emerging issues</i> are dealt with in
	accordance with organization policy.
4. Lead a	4.1 Performance expectations for the <i>team</i>
workplace	are set
team	4.2 Duties and responsibilities are assigned
	in accordance with the organization
	policy.

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	4.3 Team parameters and <i>relationships</i> are
	identified according to set rules and
	regulations.
	4.4 <i>Forms of communication</i> in a team are
	established according to office policy.
	4.5 Communication is carried out as per
	workplace place policy and requirements
	of the job.
	4.6 Team performance is supervised
	4.7 <i>Feedback</i> on performance is collected
	and analyzed based on established team
	learning process
	4.8 Conflicts are resolved between team
	members in line with organization rules
	and regulations.
	4.9 Gender mainstreaming is undertaken in
	accordance with set regulations.
	4.10 Human rights are adhered to in
	accordance with existing protocol.
	4.11 Healthy relationships are developed
	and maintained for harmonious co-
	existence in line with workplace.
5. Plan and	5.1 Task requirements are identified as per
organize work	the workplace objectives
	5.2 Task is interpreted in accordance with
	safety (OHS), environmental
	requirements and quality requirements
	5.3 Work activity is organized with other
	involved personnel as per the SOPs

	5.4 Resources are mobilized, allocated and
	utilized to meet project goals and
	deliverables.
	5.5 Work activities are monitored and
	evaluated in line with organization
	procedures.
	5.6 Job planning is documented in
	accordance with workplace
	requirements.
	5.7 Planning and organizing of work
	activities is reviewed as per the
	workplace requirements
	5.8 Time is managed achieve workplace set
	goals and objectives.
6. Maintain	6.1 Personal training needs are identified
professional	and assessed in line with the
growth and	requirements of the job.
development	6.2 Training and career opportunities are
	identified and availed based on job
	requirements.
	6.3 Resources for training are mobilized
	and allocated based organizations skills
	needs.
	6.4 Licensees and certifications relevant to
	job and career are obtained and
	renewed.
	6.5 <i>Personal growth</i> is pursued towards
	improving the qualifications set for the
	profession.

	6.6 Work priorities and commitments are
	managed based on requirement of the
	job and workplace policy.
	6.7 Recognitions are sought as proof of
	career advancement in line with
	professional requirements.
7. Demonstrate	7.1 Own learning is managed as per
workplace	workplace policy.
learning	7.2 Learning opportunities are sought and
	allocated based on job requirement and
	in line with organization policy.
	7.3 Contribution to the learning community
	at the workplace is carried out.
	7.4 Range of media for learning are
	established as per the training need
	7.5 Application of learning is demonstrated
	in both technical and non-technical
	aspects based on requirements of the job
	7.6 Enthusiasm for ongoing learning is
	demonstrated
	7.7 Time and effort is invested in learning
	new skills-based job requirements
	7.8 Willingness to learn in different context
	is demonstrated based on available
	learning opportunities arising in the
	workplace.
	7.9 Awareness of Occupational Health and
	Safety procedures are demonstrated in
	use of technology in the workplace.
	ase of teemhology in the workplace.

Initiative is taken to create more 7.10 effective and efficient processes and procedures in line with workplace policy. 7.11 New systems are developed and maintained in accordance with the requirements of the job. 7.12 Opportunities that are not obvious are identified and exploited in line with organization objectives. Opportunities for performance 7.13 improvement are identified proactively in area of work. Awareness of personal role in 7.14 workplace *innovation* is demonstrated. Demonstrate 8.1 Creative, innovative and practical problem solutions are developed based on the solving skills problem 8.2 Independence and initiative in identifying and solving problems is demonstrated. 8.3 Team problems are solved as per the workplace guidelines 8.4 Problem solving strategies are applied as per the workplace guidelines 8.5 Problems are analyzed and assumptions tested as per the context of data and circumstances

9. Manage	9.1 Policies and guidelines are observed as
workplace	per the workplace requirements
ethics	9.2 Self-worth and profession is exercised in
	line with personal goals and
	organizational policies
	9.3 Code of conduct is observed as per the
	workplace requirements
	9.4 Personal and professional integrity is
	demonstrated as per the personal goals
	9.5 Commitment to jurisdictional laws is
	demonstrated as per the workplace
	requirements

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## **RANGE**

This section provides work environment and conditions to which the performance criteria apply. It allows for different work environment and situations that will affect performance.

Range	Variable
Drug and substance	Commonly abused
abuse include but not	<ul> <li>Alcohol</li> </ul>
limited to:	<ul> <li>Tobacco</li> </ul>
	• Miraa
	Over-the-counter drugs
	• Cocaine
	<ul> <li>Bhang</li> </ul>
	• Glue

Feedback includes but not	Verbal
limited to:	Written
	Informal
	• Formal
<b>Relationships</b> includes but	Man/Woman
not limited to:	Trainer/trainee
	Employee/employer
	Client/service provider
	Husband/wife
	Boy/girl
	Parent/child
	<ul><li>Sibling relationships</li></ul>
	A .
Forms of communication	Written
include but not limited to:	Visual
	Verbal
	Non verbal
	Formal and informal
<b>Team</b> includes but not	Small work group
limited to:	<ul> <li>Staff in a section/department</li> </ul>
	<ul> <li>Inter-agency group</li> </ul>
Personal growth includes	Growth in the job
but not limited to:	<ul> <li>Career mobility</li> </ul>
	<ul> <li>Gains and exposure the job</li> </ul>
	gives
	<ul> <li>Net workings</li> </ul>
	Benefits that accrue to the
	individual as a result of
	noteworthy performance

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Personal objectives	Long term
include but not limited to:	Short term
	Broad
	• Specific
Trainings and career	<ul> <li>Participation in training</li> </ul>
opportunities includes but	programs
not limited to	<ul> <li>Technical</li> </ul>
	<ul> <li>Supervisory</li> </ul>
	<ul> <li>Managerial</li> </ul>
	<ul> <li>Continuing Education</li> </ul>
	• Serving as Resource Persons in
	conferences and workshops
<b>Resource</b> include but not	Human
limited to:	• Financial
	Technology
	o Hardware
	<ul> <li>Software</li> </ul>
<i>Innovation</i> include but not	New ideas
limited to:	Original ideas
	Different ideas
	Methods/procedures
	<ul> <li>Processes</li> </ul>
	New tools
Emerging issues include	Terrorism
but not limited to:	Social media
	National cohesion
	Open offices
Range of media for	Mentoring
learning include but not	peer support and networking
	p der support imme mer i orning

limited to:	IT and courses

## REQUIRED SKILLS AND KNOWLEDGE

This section describes the skills and knowledge required for this unit of competency.

# **Required Skills**

The individual needs to demonstrate the following skills:

- Personal hygiene practices
- Intra and Interpersonal skills
- Communication skills
- Knowledge management
- Interpersonal skills
- Critical thinking skills
- Observation skills
- Organizing skills
- Negotiation skills
- Monitoring skills
- Evaluation skills
- Record keeping skills
- Problem solving skills
- Decision Making skills
- Resource utilization skills
- Resource mobilization skills

# Required Knowledge

The individual needs to demonstrate knowledge of:

• Work values and ethics

- Company policies
- Company operations, procedures and standards
- Occupational Health and safety procedures
- Fundamental rights at work
- Personal hygiene practices
- Workplace communication
- Concept of time
- Time management
- Decision making
- Types of resources
- Work planning
- Resources and allocating resources
- Organizing work
- Monitoring and evaluation
- Record keeping
- Workplace problems and how to deal with them
- Negotiation
- Assertiveness
- Team work
- Gender mainstreaming
- HIV and AIDS
- Drug and substance abuse
- Leadership
- Safe work habits
- Professional growth and development
- Technology in the workplace
- Learning
- Creativity

- Emerging issues
  - o Social media
  - o Terrorism
  - National cohesion

## **EVIDENCE GUIDE**

This provides advice on assessment and must be read in conjunction with the performance criteria, required skills and knowledge and range.

1. Critical	Assessment requires evidence that the
aspects of	candidate:
Competency	1.1 Conducted self-management
	1.2 Demonstrated interpersonal
	communication
	1.3 Demonstrated critical safe work habits
	1.4 Demonstrated the ability to lead a
	workplace team
	1.5 Planned and organized work
	1.6 Maintained professional growth and
	development
	1.7 Demonstrated workplace learning
	1.8 Demonstrated problem solving skills
	1.9 Demonstrated the ability to manage ethical
	performance
2. Resource	The following resources should be provided:
Implications	2.1 Case studies/scenarios
3. Methods of	Competency in this unit may be assessed
Assessment	through:
	Oral Interview
	Observation

		Third Party Reports
		Written
4.	Context of	4.1 Competency may be assessed in
	Assessment	workplace or in a simulated workplace
		setting
		4.2 Assessment shall be observed while tasks
		are being undertaken whether
		individually or in-group
5.	Guidance	Holistic assessment with other units relevant to
	information	the industry sector, workplace and job role is
	for	recommended.
	assessment	

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