DEMONSTRATE COMMUNICATION SKILLS

UNIT CODE: COD/OS/SW/BC/01/5/A

UNIT DESCRIPTION

This unit covers the competencies required to use specialized communication skills to meet specific needs of internal and external clients, conduct interviews, facilitate discussion with groups and contribute to the development of communication strategies.

ELEMENTS AND PERFORMANCE CRITERIA

ELEMENT	PERFORMANCE CRITERIA
These describe the	These are assessable statements which specify the required level of
key outcomes which	performance for each of the elements.
make up workplace function	Bold and italicized terms are elaborated in the Range
1. Meet	1 .1Specific communication needs of clients and colleagues are identified
communication	and met
needs of clients	1 .2 Different approaches are used to meet communication needs of clients
and colleagues	and colleagues
	1 .3 Conflict is addressed promptly and in a timely way and in a manner
	which does not compromise the standing of the organization
2. Contribute to the	2.1 Strategies for internal and external dissemination of information are
development of	developed, promoted, implemented and reviewed as required
communication	2.2 Channels of communication are established and reviewed regularly
strategies	2.3 Coaching ineffective communication is provided
	2.4 Work related network and relationship are maintained as necessary
	2.5 Negotiation and conflict resolution strategies are used where required
	2.6 Communication with clients and colleagues is appropriate to individual
	needs and organizational objectives
3. Conduct	3.1 A range of appropriate communication strategies are employed in
interviews	interview situations
	3.2 Records of interviews are made and maintained in accordance with
	organizational procedures
	3.3 Effective questioning, listening and nonverbal communication
	techniques are used to ensure that required message is communicated
4. Facilitate group	4.1 Mechanisms which enhance effective group interaction is defined

discussions	and implemented	
	4.2 Strategies which encourage all group members to participate are used	
	routinely	
	4.3 Objectives and agenda for meetings and discussions are routinely set and followed	
	4.4 Relevant information is provided to group to facilitate outcomes	
	4.5 Evaluation of group communication strategies is undertaken to	
	promote participation of all parties	
	4.6 Specific communication needs of individuals are identified and	
	addressed	
5. Represent the	5.1 When participating in internal or external forums, presentation is	
organization	relevant, appropriately researched and presented in a manner to promote the organization 5.2 Presentation is clear and sequential and delivered within a predetermined time	
	5.3 Utilize appropriate media to enhance presentation	
	5.4 Differences in views are respected	
	5.5 Written communication is consistent with organizational standards	
	5.6 Inquiries are responded in a manner consistent with organizational	
	standard	

RANGE

This section provides work environment and conditions to which the performance criteria apply. It allows for different work environment and situations that will affect performance.

Variable	Range
Communication strategies	Language switch
in alled a least most limited to a	Comprehension check
include but not limited to:	Repetition
	Asking confirmation
	 Paraphrase
	Clarification request
	• Translation
	Restructuring
	Approximation

	Generalization
Effective group interaction includes but not limited to:	 Identifying and evaluating what is occurring within an interaction in a non-judgmental way Using active listening Making decision about appropriate words, behavior
	 Putting together response which is culturally appropriate Expressing an individual perspective Expressing own philosophy, ideology and background and exploring impact with relevance to communication Openness and flexibility in communication
Situations include but not	Establishing rapport
limited to:	Eliciting facts and information
	Facilitating resolution of issues
	Developing action plans
	Diffusing potentially difficult situations

REQUIRED SKILLS AND KNOWLEDGE

This section describes the skills and knowledge required for this unit of competency.

Required Skills

The individual needs to demonstrate the following skills:

- Effective communication process
- Active listening
- Giving/receiving feedback
- Interpretation of information
- Role boundaries setting
- Negotiation
- Establishing empathy
- Openness and flexibility in communication
- Communication skills required to fulfil job roles as specified by the organization

Required Knowledge

The individual needs to demonstrate knowledge of:

- Communication process
- Dynamics of groups and different styles of group leadership
- Communication skills relevant to client groups
- Flexibility in communication
- Communication skills relevant to client groups

easylvet.com