COMMUNICATION SKILLS

UNIT CODE: ENG/CU/TEX/BC/01/6/A

Relationship to Occupational Standards

This unit addresses the Unit of Competency: Demonstrate Communication Skills

Duration of Unit: 40 hours

Unit Description

This unit covers the competencies required to demonstrate communication skills. It involves, meeting communication needs of clients and colleagues; developing communication strategies, establishing and maintaining communication pathways, conducting interviews, facilitating group discussion and representing the organization.

Summary of Learning Outcomes

- 1. Meet communication needs of clients and colleagues
- 2. Develop communication strategies
- 3. Establish and maintain communication pathways
- 4. Promote use of communication strategies
- 5. Conduct interview
- 6. Facilitate group discussion
- 7. Represent the organization

Learning Outcomes, Content and Suggested Assessment Methods

Learning Outcome	Content	Suggested Assessment	
		Methods	
Meet communication needs of clients and colleagues	 Communication process Modes of communication Medium of communication Effective communication Barriers to communication Flow of communication Sources of information Organizational policies Organization requirements for written and electronic communication methods Report writing 	InterviewWritten texts	

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		•	Effective questioning techniques (clarifying and probing) Workplace etiquette Ethical work practices in handling communication Active listening Feedback Interpretation Flexibility in communication Types of communication strategies Elements of communication strategy		
2.	Develop	•	Dynamics of groups	•	Interview
	communication	•	Styles of group leadership	•	Written texts
	strategies	•	Openness and flexibility in		
			communication		
		•	Communication skills relevant to		
	The last of the la		client groups		
3.	Establish and maintain communication	•	Types of communication	•	Interview
	pathways		pathways	•	Written texts
4.	Promote use of	•	Application of elements of	•	Interview
	communication		communication strategies	•	Written texts
	strategies	•	Effective communication		
_	Conduct interview		techniques		T
5.	Conduct interview	•	Types of interview	•	Interview Written toyte
		•	Establishing rapport	•	Written texts
		•	Facilitating resolution of issues Developing action plans		
6.	Facilitate group	•	Identification of communication	•	Interview
	discussion		needs	•	Written texts
		•	Dynamics of groups		
		•	Styles of group leadership		
		•	Presentation of information		
		•	Encouraging group members		
			participation		

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	 Evaluating group communication strategies 	
7. Represent the organization	 Presentation techniques Development of a presentation Multi-media utilization in presentation Communication skills relevant to client groups 	InterviewWritten texts

Suggested Methods of Instruction

- Discussion
- Role playing
- Simulation
- Direct instruction

Recommended Resources

- Desktop computers/laptops
- Internet connection
- Projectors
- Telephone

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