### **DEMONSTRATE EMPLOYABILITY SKILLS**

UNIT CODE: TO/OS/TG/BC/05/5/A

### **Unit Description**

This unit covers competencies required to demonstrate employability skills. It involves conducting self-management, demonstrating interpersonal communication, critical safe work habits, leading small teams, planning and organizing work, maintaining professional growth and development, demonstrating workplace learning, problem solving skills and managing workplace ethics.

### **ELEMENTS AND PERFORMANCE CRITERIA**

ELEMENT	PERFORMANCE CRITERIA
These describe the key outcomes which make up workplace function.	These are assessable statements which specify the required level of performance for each of the elements.  Bold and italicized terms are elaborated in the Range
1. Conduct self-	1.1 Personal vision, mission and goals are formulated
management	based on potential and in relation to organization
	objectives
	1.2 Emotional intelligence is demonstrated as per
	workplace requirements.
	1.3 Individual performance is evaluated and monitored
	according to the agreed targets.
	1.4 Assertiveness is developed and maintained based on
	the requirements of the job.
	1.5 Accountability and responsibility for own actions
	are demonstrated based on workplace instructions.
	1.6 Self-esteem and a positive self-image are developed
	and maintained based on values.
	1.7 Time management, attendance and punctuality are
	observed as per the organization policy.
	1.8 Goals are managed as per the organization's
	objective
	1.9 Self-strengths and weaknesses are identified based
	on personal objectives

2. Demonstrate	2.1 Writing skills are demonstrated as per
interpersonal	communication policy
communication	2.2 Negotiation and persuasion skills are demonstrated
	as per communication policy
	2.3 Internal and external stakeholders' needs are
	identified and interpreted as per the communication
	policy
	2.4 Communication networks are established based on
	workplace policy
	2.5 Information is shared as per communication policy
3. Demonstrate	3.1 Stress is managed in accordance with workplace
critical safe	policy.
work habits	3.2 Punctuality and time consciousness is demonstrated
	in line with workplace policy.
	3.3 Personal objectives are integrated with organization
	goals based on organization's strategic plan.
	3.4 <i>Resources</i> are utilized in accordance with workplace
	policy.
	3.5 Work priorities are set in accordance to workplace
	goals and objectives.
	3.6 Leisure time is recognized and utilized in line with
	personal objectives.
	3.7 <i>Drugs and substances of abuse</i> are identified and
	avoided based on workplace policy.
	3.8 HIV and AIDS prevention awareness is
	demonstrated in line with workplace policy.
	3.9 Safety consciousness is demonstrated in the
	workplace based on organization safety policy.
	3.10 <i>Emerging issues</i> are identified and dealt with in
	accordance with organization policy.
4. Lead small	4.1 Performance targets for the <i>team</i> are set based on
teams	organization's objectives
	4.2 Duties are assigned in accordance with the
	organization policy.
	4.3 <i>Forms of communication</i> in a team are established
	according to organization's policy.
	4.4 Team performance is evaluated based on set targets
	<ul><li>as per workplace policy.</li><li>4.5 Conflicts are resolved between team members in</li></ul>
	line with organization policy.

	4.6 Gender related issues are identified and
	mainstreamed in accordance workplace policy.
	4.7 Human rights and fundamental freedoms are
	identified and respected as Constitution of Kenya
	2010.
	4.8 Healthy relationships are developed and maintained
	in line with workplace.
5. Plan and	5.1 Task requirements are identified as per the
organize work	workplace objectives
	5.2 Task is interpreted in accordance with safety (OHS
	), environmental requirements and quality
	requirements
	5.3 Work activity is organized with other involved
	personnel as per the SOPs
	5.4 Resources are mobilized, allocated and utilized to
	meet project goals and deliverables.
	5.5 Work activities are monitored and evaluated in line
	with organization procedures.
	5.6 Job planning is documented in accordance with
	workplace requirements.
	5.7 Time is managed achieve workplace set goals and
	objectives.
6. Maintain	6.1 Personal training needs are identified and assessed
professional	in line with the requirements of the job.
growth and	6.2 <i>Training and career opportunities</i> are identified
development	and utilized based on job requirements.
	6.3 Resources for training are mobilized and allocated
	based organizations and individual skills needs.
	6.4 Licensees and certifications relevant to job and
	career are obtained and renewed as per policy.
	6.5 Work priorities and personal commitments are
	balanced and managed based on requirements of the
	job and personal objectives.
	6.6 Recognitions are sought as proof of career
	advancement in line with professional requirements.
7. Demonstrate	7.1 Learning opportunities are sought and managed
workplace	based on job requirement and organization policy.
learning	7.2 Improvement in performance is demonstrated based
	on courses attended.

		7.3	Application of learning is demonstrated in both
			technical and non-technical aspects based on
			requirements of the job
		7.4	Time and effort is invested in learning new skills
			based on job requirements
		7.5	Initiative is taken to create more effective and
			efficient processes and procedures in line with
			workplace policy.
		7.6	New systems are developed and maintained in
			accordance with the requirements of the job.
		7.7	Awareness of personal role in workplace innovation
			is demonstrated based on requirements of the job.
8.	Demonstrate	8.1	Creative, innovative and practical solutions are
	problem solving		developed based on the problem
	skills	8.2	Independence and initiative in identifying and
			solving problems is demonstrated based on
			requirements of the job.
		8.3	Team problems are solved as per the workplace
			guidelines
		8.4	Problem solving strategies are applied as per the
			workplace guidelines
		8.5	Problems are analyzed and assumptions tested as per
			the context of data and circumstances
9.	Demonstrate	9.1	Policies and guidelines are observed as per the
	workplace		workplace requirements
	ethics	9.2	Self-worth and professionalism is exercised in line
			with personal goals and organizational policies
		9.3	Code of conduct is observed as per the workplace
			requirements
		9.4	Integrity is demonstrated as per legal requirement
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## **RANGE**

This section provides work environment and conditions to which the performance criteria apply. It allows for different work environment and situations that will affect performance.

Range	Variable
1. Drug and	Commonly abused
substance abuse	Alcohol

may include but	• Tobacco
not limited to:	Miraa
	Over-the-counter drugs
	• Cocaine
	Bhang
	• Glue
2. Feedback may	• Verbal
include but not	• Written
limited to:	• Informal
	• Formal
3. Relationships	Man/Woman
may include but	Trainer/trainee
not limited to:	
not mined to.	Employee/employer     Client/garvige provider
	<ul><li>Client/service provider</li><li>Husband/wife</li></ul>
	<ul><li>Boy/girl</li><li>Parent/child</li></ul>
	Sibling relationships
4. Forms of	• Written
communication	• Visual
may include but	• Verbal
not limited to:	Non verbal
	Formal and informal
5. Team may	<ul> <li>Small work group</li> </ul>
include but not	<ul> <li>Staff in a section/department</li> </ul>
limited to:	Inter-agency group
6. Personal growth	• Growth in the job
may include but	Career mobility
not limited to:	<ul> <li>Gains and exposure the job gives</li> </ul>
	<ul> <li>Net workings</li> </ul>
	<ul> <li>Benefits that accrue to the individual as a result of</li> </ul>
	noteworthy performance
7. Personal	• Long term
objectives may	• Short term
include but not	• Broad
limited to:	• Specific
8. Trainings and	<ul> <li>Participation in training programs</li> </ul>
career	Technical

opportunities	Supervisory
may include but	Managerial
not limited to	Continuing Education
	Serving as Resource Persons in conferences and workshops
9. Resource may	Human
include but not	Financial
limited to:	Hardware
	Software
10. Innovation may	New ideas
include but not	Original ideas
limited to:	Different ideas
	Methods/procedures
	• Processes
	New tools
11. Emerging issues	Terrorism
may include but	Social media
not limited to:	National cohesion
	Open offices
12. Range of media	Mentoring
for learning may	<ul> <li>peer support and networking</li> </ul>
include but not	IT and courses
limited to:	Ø <sup>0</sup>

# REQUIRED SKILLS AND KNOWLEDGE

This section describes the skills and knowledge required for this unit of competency.

# **Required Skills**

The individual needs to demonstrate the following skills:

- Communication
- Critical thinking
- Observation
- Organizing
- Negotiation
- Monitoring
- Evaluation
- Record keeping
- Problem solving

- Decision Making
- Resource utilization
- Resource mobilization

### Required Knowledge

The individual needs to demonstrate knowledge of:

- Work values and ethics
- Company policies
- Company operations, procedures and standards
- Occupational Health and safety procedures
- Fundamental rights at work
- Personal hygiene practices
- Workplace communication
- Concept of time
- Time management
- Decision making
- Types of resources
- Work planning
- Resources and allocating resources
- Organizing work
- Monitoring and evaluation
- Record keeping
- Workplace problems and how to deal with them
- Gender mainstreaming
- HIV and AIDS
- Drug and substance abuse
- Leadership
- Safe work habits
- Professional growth and development
- Technology in the workplace
- Emerging issues
- Social media
- Terrorism
- National cohesion

#### **EVIDENCE GUIDE**

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This provides advice on assessment and must be read in conjunction with the performance criteria, required skills and knowledge and range.

1. Critical	Assessment requires evidence that the candidate:
aspects of	1.1 Conducted self-management
Competency	1.2 Demonstrated interpersonal communication
	1.3 Demonstrated critical safe work habits
	1.4 Led small teams
	1.5 Planned and organized work
	1.6 Maintained professional growth and development
	1.7 Demonstrated workplace learning
	1.8 Demonstrated problem solving skills
	1.9 Demonstrated workplace ethics
2. Resource	The following resources should be provided:
Implications	2.1 Access to relevant workplace where assessment can take place
	2.2 Appropriately simulated environment where assessment can take
	place
3. Methods of	Competency in this unit may be assessed through:
Assessment	3.1 Oral questioning
	3.2 Portfolio of evidence
	3.3 Third Party Reports
	3.4 Written tests
4. Context of	Competency may be assessed:
Assessment	4.1 On-the-job
	4.2 Off-the –job
	4.3 During Industrial attachment
5. Guidance	Holistic assessment with other units relevant to the industry sector,
information	workplace and job role is recommended.
for assessment	
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