#### DEMONSTRATE EMPLOYABILITY SKILLS

UNIT CODE: TO/OS/TM/BC/05/5/A

#### **Unit Description**

This unit covers competencies required to demonstrate employability skills. It involves conducting self-management, demonstrating interpersonal communication, critical safe work habits, leading small teams, planning and organizing work, maintaining professional growth and development, demonstrating workplace learning, problem solving skills and managing workplace ethics.

#### **ELEMENTS AND PERFORMANCE CRITERIA**

ELEMENT	PERFORMANCE CRITERIA
These describe the key outcomes which make up workplace function.	These are assessable statements which specify the required level of performance for each of the elements.  Bold and italicized terms are elaborated in the Range
Conduct self-management	<ol> <li>1.1 Personal vision, mission and goals are formulated based on potential and in relation to organization objectives</li> <li>1.2 Emotional intelligence is demonstrated as per workplace requirements.</li> <li>1.3 Individual performance is evaluated and monitored according to the agreed targets.</li> <li>1.4 Assertiveness is developed and maintained based on the requirements of the job.</li> <li>1.5 Accountability and responsibility for own actions are demonstrated based on workplace instructions.</li> <li>1.6 Self-esteem and a positive self-image are developed and maintained based on values.</li> <li>1.7 Time management, attendance and punctuality are observed as per the organization policy.</li> <li>1.8 Goals are managed as per the organization's objective</li> <li>1.9 Self-strengths and weaknesses are identified based on personal objectives</li> </ol>
2. Demonstrate	2.1 Writing skills are demonstrated as per communication
interpersonal	policy
communication	2.2 Negotiation and persuasion skills are demonstrated as

	per communication policy
	2.3 Internal and external stakeholders' needs are identified
	and interpreted as per the communication policy
	2.4 Communication networks are established based on
	workplace policy
	2.5 Information is shared as per communication policy
3. Demonstrate	3.1 Stress is managed in accordance with workplace policy.
critical safe work	3.2 Punctuality and time consciousness is demonstrated in
habits	line with workplace policy.
	3.3 Personal objectives are integrated with organization
	goals based on organization's strategic plan.
	3.4 <i>Resources</i> are utilized in accordance with workplace
	policy.
	3.5 Work priorities are set in accordance to workplace goals
	and objectives.
	3.6 Leisure time is recognized and utilized in line with
	personal objectives.
	3.7 <i>Drugs and substances of abuse</i> are identified and
	avoided based on workplace policy.
	3.8 HIV and AIDS prevention awareness is demonstrated in
	line with workplace policy.
	3.9 Safety consciousness is demonstrated in the workplace
	based on organization safety policy.
	3.10 <i>Emerging issues</i> are identified and dealt with in
	accordance with organization policy.
4. Lead small teams	4.1 Performance targets for the <i>team</i> are set based on
	organization's objectives
	4.2 Duties are assigned in accordance with the organization
	policy.
	4.3 <i>Forms of communication</i> in a team are established
	according to organization's policy.
	4.4 Team performance is evaluated based on set targets as
	per workplace policy.
	4.5 Conflicts are resolved between team members in line
	with organization policy.
	4.6 Gender related issues are identified and mainstreamed in
	accordance workplace policy.
	4.7 Human rights and fundamental freedoms are identified
	and respected as Constitution of Kenya 2010.
	4.8 Healthy relationships are developed and maintained in
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			line with workplace.
5.	Plan and organize	5.1	Task requirements are identified as per the workplace
	work		objectives
		5.2	Task is interpreted in accordance with safety (OHS),
			environmental requirements and quality requirements
		5.3	Work activity is organized with other involved
			personnel as per the SOPs
		5.4	Resources are mobilized, allocated and utilized to meet
			project goals and deliverables.
		5.5	Work activities are monitored and evaluated in line with
			organization procedures.
		5.6	Job planning is documented in accordance with
			workplace requirements.
		5.7	Time is managed achieve workplace set goals and
			objectives.
6.	Maintain	6.1	Personal training needs are identified and assessed in
	professional		line with the requirements of the job.
	growth and	6.2	Training and career opportunities are identified and
	development		utilized based on job requirements.
		6.3	Resources for training are mobilized and allocated based
			organizations and individual skills needs.
		6.4	Licensees and certifications relevant to job and career
			are obtained and renewed as per policy.
		6.5	Work priorities and personal commitments are balanced
			and managed based on requirements of the job and
			personal objectives.
		6.6	Recognitions are sought as proof of career advancement
			in line with professional requirements.
7.	Demonstrate	7.1	Learning opportunities are sought and managed based
	workplace		on job requirement and organization policy.
	learning	7.2	Improvement in performance is demonstrated based on
		7.0	courses attended.
		1.3	Application of learning is demonstrated in both technical
			and non-technical aspects based on requirements of the
		7.4	job
		/.4	Time and effort is invested in learning new skills based
		7.5	on job requirements
		/.5	Initiative is taken to create more effective and efficient
		7.6	processes and procedures in line with workplace policy.
		7.6	New systems are developed and maintained in

accordance with the requirements of the job.
7.7 Awareness of personal role in workplace <i>innovation</i> is
demonstrated based on requirements of the job.
8.1 Creative, innovative and practical solutions are
developed based on the problem
8.2 Independence and initiative in identifying and solving
problems is demonstrated based on requirements of the
job.
8.3 Team problems are solved as per the workplace
guidelines
8.4 Problem solving strategies are applied as per the
workplace guidelines
8.5 Problems are analyzed and assumptions tested as per the
context of data and circumstances
9.1 Policies and guidelines are observed as per the
workplace requirements
9.2 Self-worth and professionalism is exercised in line with
personal goals and organizational policies
9.3 Code of conduct is observed as per the workplace
requirements
9.4 Integrity is demonstrated as per legal requirement

# **RANGE**

This section provides work environment and conditions to which the performance criteria apply. It allows for different work environment and situations that will affect performance.

Range	Variable
Drug and     substance abuse     may include but     not limited to:	Commonly abused
Feedback may include but not	<ul><li>Verbal</li><li>Written</li></ul>

limited to:	Informal
	• Formal
3. Relationships	• Man/Woman
may include but	• Trainer/trainee
not limited to:	<ul> <li>Employee/employer</li> </ul>
	Client/service provider
	Husband/wife
	• Boy/girl
	Parent/child
	<ul> <li>Sibling relationships</li> </ul>
4. Forms of	• Written
communication	<ul> <li>Visual</li> </ul>
may include but	<ul> <li>Verbal</li> </ul>
not limited to:	Non verbal
	Formal and informal
5. Team may	<ul> <li>Small work group</li> </ul>
include but not	<ul> <li>Staff in a section/department</li> </ul>
limited to:	Inter-agency group
6. Personal growth	Growth in the job
may include but	Career mobility
not limited to:	<ul> <li>Gains and exposure the job gives</li> </ul>
	Net workings
	<ul> <li>Benefits that accrue to the individual as a result of</li> </ul>
	noteworthy performance
7. Personal	• Long term
objectives may	Short term
include but not	• Broad
limited to:	• Specific
8. Trainings and	<ul> <li>Participation in training programs</li> </ul>
career	Technical
opportunities	<ul> <li>Supervisory</li> </ul>
may include but	<ul> <li>Managerial</li> </ul>
not limited to	Continuing Education
	• Serving as Resource Persons in conferences and workshops
9. Resource may	Human
include but not	<ul> <li>Financial</li> </ul>
limited to:	Hardware
	• Software

10. Innovation may	New ideas
include but not	<ul> <li>Original ideas</li> </ul>
limited to:	<ul> <li>Different ideas</li> </ul>
	<ul> <li>Methods/procedures</li> </ul>
	<ul> <li>Processes</li> </ul>
	New tools
11. Emerging issues	Terrorism
may include but	Social media
not limited to:	<ul> <li>National cohesion</li> </ul>
	<ul> <li>Open offices</li> </ul>
12. Range of media	Mentoring
for learning may	<ul> <li>peer support and networking</li> </ul>
include but not	<ul> <li>IT and courses</li> </ul>
limited to:	

# REQUIRED SKILLS AND KNOWLEDGE

This section describes the skills and knowledge required for this unit of competency.

# **Required Skills**

The individual needs to demonstrate the following skills:

- Communication
- Critical thinking
- Observation
- Organizing
- Negotiation
- Monitoring
- Evaluation
- Record keeping
- Problem solving
- Decision Making
- Resource utilization
- Resource mobilization

# Required Knowledge

The individual needs to demonstrate knowledge of:

• Work values and ethics

- Company policies
- Company operations, procedures and standards
- Occupational Health and safety procedures
- Fundamental rights at work
- Personal hygiene practices
- Workplace communication
- Concept of time
- Time management
- Decision making
- Types of resources
- Work planning
- Resources and allocating resources
- Organizing work
- Monitoring and evaluation
- Record keeping
- Workplace problems and how to deal with them
- Gender mainstreaming
- HIV and AIDS
- Drug and substance abuse
- Leadership
- Safe work habits
- Professional growth and development
- Technology in the workplace
- Emerging issues
- Social media
- Terrorism
- National cohesion

#### **EVIDENCE GUIDE**

This provides advice on assessment and must be read in conjunction with the performance criteria, required skills and knowledge and range.

1. Critical	Assessment requires evidence that the candidate:
aspects of	1.1 Conducted self-management
Competency	1.2 Demonstrated interpersonal communication
	1.3 Demonstrated critical safe work habits
	1.4 Led small teams
	1.5 Planned and organized work

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